



Case Study

Expanscience

Simplifying and digitalizing purchasing processes by migrating to Corcentric's Cloud Platform Procurement Solution

THE GOALS

- + Simplify and digitalize the Procurement process
- + Migrate from Corcentric's legacy on-premise P2P to the Cloud solution
- + Improve internal purchasing control at subsidiary in Mexico

THE CHALLENGES

Expanscience had been using Corcentric's on-premise Procure-to-Pay solution to manage its indirect purchasing processes since 2007. As an on-premise system, Corcentric P2P was installed on the company's servers and managed by their own IT department. Updating the tool was complex, and internal teams did not benefit from any of the advantages of Corcentric's SaaS Procurement Solution.

The other challenge for Expanscience involved improving internal controls around procurement processes at its subsidiary in Mexico through a digital transformation strategy.

"Indirect purchases at our subsidiary in Mexico were managed in Excel, and the approval of purchase requests was done manually. It was critical for Expanscience to ensure spend compliance throughout the company by aligning approval channels across all regions."

— Jean-Marc Journo, Application Project Manager, Expanscience

THE SOLUTION

In 2019, Expanscience made a strategic choice to accelerate its digital transformation by opting for a cloud-based Procure-to-Pay solution. Change management was an essential

SPOTLIGHT

SOLUTIONS:

- + Procure-to-Pay

CLIENT SPOTLIGHT:



COMPANY:

Laboratoires Expanscience, founded in 1950, is a French pharmaceutical laboratory specializing in dermo-cosmetics, rheumatology, dermatology and the marketing of cosmetic active ingredients.



15,000
PURCHASE
REQUESTS PER
YEAR



3 PUNCH OUT
CATALOGS



100% OF INDIRECT
PURCHASES GO
THROUGH THE
SOLUTION



300 USERS

component to successfully completing this migration project, since the company had missed several updates to the Platform. To prepare for this transition, Expanscience reviewed its parameters and approval processes. Corcentric worked closely with Expanscience during the implementation phase.

“Revising our parameters was essential for getting off to a good start with the Procurement Solution on the Corcentric Platform. For example, we went from 600 purchasing categories to 150, which improved the quality of the data entered along with the management of purchases. We have also simplified our organizational structure in the Procurement Solution.”

— Jean-Marc Journo, Application Project Manager, Expanscience

In 2021, Expanscience subsequently deployed Corcentric’s Procurement Solution at the subsidiary in Mexico to improve the internal control of purchasing. This deployment was an opportunity to implement and optimize management of Mexican taxes, as well as adapt existing user interfaces (UI) to better meet regional requirements.

“Thanks to Corcentric’s implementation methodology, the schedule and

objectives of the P2P cloud migration project were met. We therefore relied on this methodology to deploy the solution to our subsidiary in Mexico.”

— Jean-Marc Journo, Application Project Manager, Expanscience

THE RESULTS

The Procurement Solution on the Corcentric Platform is currently leveraged by 300 users who make nearly 15,000 purchase requests per year from 2,500 suppliers. All non-stored purchases such as marketing, consultancy services, equipment, and maintenance now go through the Corcentric Platform.

The migration to the Corcentric Platform brings many benefits to Expanscience, including:

- + Flexibility and agility that evolves quickly and easily to meet changing company needs
- + Simple, autonomous solution configurability that keeps pace with organizational developments
- + Accessibility from any terminal
- + Streamlined collaboration
- + Continuous innovation thanks to automatic updates
- + Control of infrastructure costs
- + Data security

“The Corcentric Platform Procurement Solution has been very well received by users; 100% of Indirect Purchasing goes through

the tool. The user-friendly interface and functionality of the tool have been key to achieving this goal.”

— Jean-Marc Journo, Application Project Manager, Expanscience

By migrating to Corcentric’s platform-based Procurement Solution and revising its processes, Expanscience has successfully:

- + Digitized of its procurement processes
- + Centralized purchasing data to facilitate value extraction
- + Aligned purchasing processes across the company and subsidiaries
- + Improved internal controls
- + Achieved full visibility and traceability of expenses
- + Implemented data separation and security between headquarters and the Mexican subsidiary
- + Reduced errors related to purchase classification
- + Streamlined solution and platform administration

“This migration was an opportunity for Expanscience to benefit from the advanced technology of Corcentric’s platform-based Procurement Solution, as well as to rethink our parameters. By simplifying the organizational structure of our company in the application, we have also improved flexibility. We can now easily adapt the platform to our needs and changes.”

— Jean-Marc Journo, Application Project Manager, Expanscience



Procurement and Finance Solutions

ABOUT CORCENTRIC

Corcentric is a global provider of business spend management and revenue management software and services for mid-market and Fortune 1000 businesses. Corcentric delivers software, advisory services, and payments focused on reducing costs, optimizing working capital, and unlocking revenue. To learn more, please visit corcentric.com.