

MANAGED ACCOUNTS RECEIVABLES

# AR process *transformation* that pays for itself



You want to optimize your cash flow and improve your overall cash conversion cycle; this is the goal of every finance leader. Partnering with Corcentric will give you the peace of mind that you seek and allow your team to focus on strategic initiatives. As an extension of your team, Corcentric is the only partner you can rely on to provide the skilled people, technology, and trade finance to help you meet your company goals.

In an uncertain world, we bring you certainty with our Managed AR offering. We deliver guaranteed results from Day 1:

- Reduce DSO immediately:
   Forget about process
   improvements to bring your DSO down. We provide you with the trade finance, take care of your disputes, and remove the risk so you can have peace of mind. Tell us when you want to get paid for every invoice and Corcentric will pay you in full—guaranteed.
- Unlock working capital:
  Unlock working capital trapped in your AR ledger and use it to improve liquidity and/or to fund growth. When you work with Corcentric to lower your DSO, you are guaranteed payments faster and a portion of your AR float can be converted into cash for immediate use. It is that simple.
- o Scale your AR processes instantly: Rapidly scale up or down without the need for recruitment, training, management, technology, and associated overhead. We become an extension of your team, so you can put your focus elsewhere and leave the work to Corcentric's skilled team members. Our customers love working with us!
- Streamline your cash
   application and payments:
   Eliminate your payments
   processing burden through
   Corcentric's managed collections
   and payments solution. Receive
   one single payment each month
   to streamline cash application,
   in full, for all due invoices.
- Eliminate your collections risk:
   Eradicate late payments, bad debt and credit risk. Corcentric will pay all your invoices on time, every time. Customer defaults are fully absorbed by

- Corcentric, regardless of timing or amount. A non-recourse agreement ensures you are not ever liable for late payments.
- o Transform your AR processes at no cost: Enhance your customer experience through Accounts Receivable and Collections engagements. Ensure invoices comply with the latest security, tax or formatting requirements without having to employ staff to constantly monitor and adjust output accordingly. What is even more exciting is, this is funded entirely by working capital liberated from your AR float.
- Focused on you and your customers' success: Corcentric operates as an extension of your business to invoice and collect payments from your customers. We take a white-gloved approach to ensure their experience meets or exceeds expectations in line with your brand.



Our technology platform enables highly configurable delivery of invoices in any format your customers require, whether this is PDF attachments over email, EDI/XML structured data, portal, or even paper invoices. Corcentric can replicate your best practices for each customer and lift this burden off your shoulders.

# **Driving down DSO**

As a non-recourse and funded solution, we simply pay you the invoice value (minus a service charge) exactly when you want it. This provides 100% predictable cash flow with no risk of late payments or bad debt. Dropping your DSO from 30+ days to 15 can instantly liberate millions in working capital.

# The classic approaches:

- o Internal investment
- o Business process outsourcing



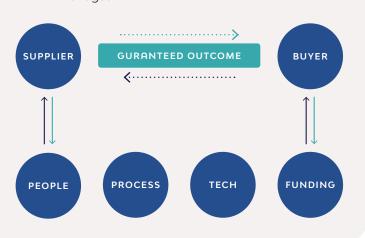
# FROM A CUSTOMER'S PERSPECTIVE:

"Partnering with Corcentric has consistently enabled us to not only achieve significant processing efficiencies, but to have the visibility to identify customer trends, forecast spend, and develop strategic initiatives that actually improve our working capital."

RICHARD SIMONS, DAIMLER TRUCKS NORTH AMERICA

# A new way:

o Managed AR



# Get peace of mind.

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# **ABOUT CORCENTRIC**

Corcentric is a leading global provider of best-in-class procurement and finance solutions. We offer a unique combination of technology and payment solutions complemented by robust advisory and managed services. Corcentric reduces stress and increases savings for procurement and finance business leaders by forming a strategic partnership to diagnose pain points and deliver tailor-made solutions for their unique challenges. For more than two decades, we've been a trusted partner who delivers proven results. To learn more, please **visit www.corcentric.com**.